



SBI Life
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COMMISSION CHART

S. No	Product Name	Product Category	UIN No.	RP / LPPT						SP	
1	SBI Life - Shubh Nivesh	Savings	111N055V03		Y 1	Y 2 & 3	Y 4+				
				Term 7-10 Yrs	20.00%	7.50%	5.00%				
				Term 11-14 Yrs	25.00%	7.50%	5.00%				
				Term 15-30 Yrs	30.00%	7.50%	5.00%				
				All Terms	NA						2.00%
				For Broker and Insurance marketing firm channels, commission rate in 2nd & 3rd year is 5%							
2	SBI Life - Smart Shield	Life Protection	111N067V05		Y 1	Y 2+				SP	
				Term 5-9 yrs	10.00%	5.00%					
				Term 10-14 yrs	15.00%	5.00%					
				Term >=15 years	20.00%	5.00%					
				All Terms	NA						6.50%
3	SBI Life - Smart Champ	Child's Education	111N098V02		Y 1	Y 2-3	Y 4+				
				Premium Payment Term 5-7 Years	15.00%	7.50%	5.00%				
				Premium Payment Term 8-9 Years	20.00%	7.50%	5.00%				
				Premium Payment Term 10-14 Years	25.00%	7.50%	5.00%				
				Premium Payment Term 15-18 Years	30.00%	7.50%	5.00%				
				All Premium Payment Term	NA						2.00%
				For Broker commission rate in 2nd & 3rd year is 5%							
4	SBI Life - Smart Humsafar	Savings	111N103V02		Y 1	Y 2	Y 3	Y 4+			
				Term 10-14 Years	15.00%	7.50%	0.075	0.05			
				Term 15-20 Years	20.00%	7.50%	0.075	0.05			
				Term 21-30 Years	25.00%	7.50%	0.075	0.05			
				For Broker and Insurance marketing firm channel, commission rate in 2nd & 3rd year is 5%							
5	SBI Life - Smart Swadha	Life Protection	111N104V01		Y 1	Y 2+					
				LPPT & RP	15.00%	5.00%					
				SP	NA					2%	
6	SBI Life - Smart Money Back Gold	Money Back / Income	111N096V02		Y 1	Y 2-3	Y 4+				
				Option 1	20.00%	5.00%	2.50%				
				Option 2	20.00%	5.00%	2.50%				
				Option 3	25.00%	5.00%	2.50%				
				Option 4	30.00%	5.00%	2.50%				
				Y 1	Y 2&3	Y 4+					

SBI Life Insurance Company Limited,

Regional Office : 2nd Floor, B Wing, The Statesman House, Barakhamba Road, New Delhi-110001

Phone: 011-23464900, Website: www.sbilife.co.in, IRDAI Regn. No. 111, CIN: L99999MH2006PLC129113

Registered & Corporate Office : "NATRAJ" M. V. Road & Western Express Highway Junction, Andheri (East) Mumbai - 400069 (INDIA)

ABHAY K. RAJ
REGIONAL SALES MANAGER
SBI Life Insurance Co. Ltd.



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7	SBI Life - Smart Bachat	Savings	111N108V02	5 Years Premium Payment Term	10.00%	5.00%	5.00%			
				7 Years Premium Payment Term	15.00%	7.50%	5.00%			
				10 Years Premium Payment Term	20.00%	7.50%	5.00%			
				15 Years Premium Payment Term	25.00%	7.50%	5.00%			
				For Broker						
8	SBI Life - Poorna Suraksha	Life Protection	111N110V01		Y 1	Y 2-3	Y 4+			
				10/15 Year Term	15.00%	7.50%	5.00%			
				20/25//30 Year Term	20.00%	7.50%	5.00%			
				For Broker and Insurance marketing firm channel, commission rate in 2nd & 3rd year is 5% Only first year commission payable to Web Aggregators						
9	SBI Life - Smart Platina Assure	Savings	111N126V01		Corporate Agent					
					Y 1	Y 2 +				
				6 Year PPT	12.00%	2.00%				
				7 Year PPT	15.00%	2.00%				
				For Web Aggregators there is no commission from second year onwards ; IMF would be eligible for upto 50% of first year commission and upto 10% of renewal commission as fees or charges for mentoring of recruitment, training and of their ISP's.						
10	SBI Life - Saral Pension	Retirement	111N088V02		Y 1	Y 2+				
				RP	7.50%	2.00%				
				SP	NA					2.00%

Strictly for internal circulation only.

ABHAY K. RAJ

REGIONAL SALES MANAGER

Corporate Solutions

SBI Life Insurance Co. Ltd

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